



Rideau Lakes

**Request for Proposal (RFP)
WASTE & RECYCLING
STRATEGIC REVIEW**

PW2021- 17

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1.0 Information to Bidders

General Description

The Township of Rideau Lakes encompasses 710 square kilometres geographically and is home to 10,326 residents in the winter season, and approximately 18,000 residents in the summer peak season. The Township provides in-house waste and recycling curbside collection service to 7749 households. Permanent residents receive year-round collection, while seasonal residents with private road access currently receive seasonal collection May to October. Council will introduce a new private road collection policy in May 2021 which will provide the opportunity for equal service to all households.

The Township owns and operates a Transfer Station in Portland that provides disposal and waste diversion programs to commercial and residential properties.

The Township is embarking on an overall review of current operations and future program enhancement opportunities to provide the most beneficial and economical service to its residents, including a strong, informed partnership with the community around their vision for waste management and community sustainability.

All projects are subject to Council budget approval.

Bid Submission

Proposals shall be made in the format specified in Section 1, include the forms in Section 2, and fully contemplate the project scope outlined in Section 3. Proposals shall be properly labeled with proposal number 'PW2020-17' and submitted no later than the closing date & time.

Proposals are to be submitted by email to: mjones@rideaulakes.ca. No sealed/hard copy submission is required. **Proposals will be received until 1:00p.m. E.S.T April 30, 2021.** It is the Bidder's responsibility to ensure that the bid submission is received by the Manager of Environment and By-Law Services prior to the submission deadline. Submissions via MERX will not be accepted.

All proposals received will be held, unopened, and in strict confidence until after the closing date and time.

Registration

Individuals or firms interested in submitting a proposal should register as a Bidder with the municipality to ensure they receive any addenda which may be issued. Individuals or firms may register by contacting Michelle Jones by email at the contact below:

Michelle Jones

Manager of Environment and By-Law Services

mjones@rideaulakes.ca

Meeting

There are no scheduled meetings for this RFP. Bidders are encouraged to visit our website or contact the Manager for any additional information required.

RFP Schedule

Every attempt will be made to meet all dates. The Township of Rideau Lakes reserves the right to modify any or all dates at its sole discretion.

Last Day for Questions: April 23, 2021

RFP Closing Date and Time: April 30, 2021 at 1:00pm

Selection of Successful Vendor: May 2021

Project Execution: June 2021

Cost of Submission

The Township of Rideau Lakes will not be liable nor reimburse any Bidder for any costs incurred in developing a Proposal submission, attending meetings/interviews, demonstrating the goods and/or services, legal services, or any other services that may be required in responding to this Request for Proposal.

Right to Accept or Reject Proposal

The Township of Rideau Lakes reserves the right to reject any or all Proposals, as a whole or in part, and waive formalities as the interests of the Corporation may require, without stating reasons. Therefore, the lowest or any Proposal may not necessarily be accepted. If there are a limited number of responses to this request, the Township reserves to right to terminate the request or make further requests for proposals.

Validity

The Proposal submitted shall remain valid for at least one hundred and twenty (120) days from the Proposal Closing Date.

Withdrawal of Proposal Prior to Closing

A Bidder who has submitted a response to this Request for Proposal may request that such response be withdrawn. Withdrawals shall be completed and shall be allowed under the following conditions;

- 1 The RFP closing date and time has not passed. There shall be no withdrawals of Proposals allowed after the closing date and time for receiving Proposals;
- 2 The request is made in writing on the Bidder's letterhead and signed by a senior official of the Bidder, and include his direct contact information; and
- 3 The request is made to the Manager of Environment and By-Law Services by email.

In all cases, a request for the withdrawal of a Proposal will be verified by the Township of Rideau Lakes, by way of a telephone call to the senior official representing the Bidder and making the request, to confirm the withdrawal.

All confirmed requests for withdrawal will be placed on record and the associated Proposal shall be given no further consideration.

Review of Documents

The Bidder must personally study the entire Request for Proposal document as to satisfy himself/herself of the conditions and requirements of the Proposal. There will be no consideration of any claim, after submission of Proposals, that there is a misunderstanding with respect to the conditions imposed by the Request for Proposal.

Multiple Proposals

Multiple responses from any one Bidder are acceptable, providing each response is complete as per the format specified herein, and is packaged and transmitted separately.

Addenda

The Township of Rideau Lakes may choose to issue addenda to provide clarification or additional information. Addenda will only be sent to vendors that have registered as Bidders. It is the Bidder's responsibility to ensure they have received all addendums and provide the Township of Rideau Lakes with the proper contact information through the registration process.

Price Submission

The Proposal price shall include total costs, in Canadian Dollars, including, but not limited to: labour, material, equipment, supervision, statutory charges and vendor overhead and profit.

Award

Upon completion of evaluations, the Township of Rideau Lakes may select a Bidder with whom it wishes to undertake negotiations for the project. Negotiations may take the form of adding, deleting, or modifying certain requirements based on the response to the Request for Proposal, and adjusting pricing accordingly if required. Assuming mutually acceptable terms and conditions can be agreed upon, a purchase order will be issued to the selected bidder.

The Township of Rideau Lakes reserves the right in its absolute discretion to:

- 1 Adjust, discontinue, or cancel the submission process, and/or commence a new process for the same or similar goods or services, if the Township of Rideau Lakes, at its sole discretion, deems it necessary.
- 2 Accept or reject any submission(s) in whole or in part.

Therefore, the lowest cost Proposal may not necessarily be accepted. The acceptance and award of a Proposal shall be subject to the approval of The Township of Rideau Lakes' Council.

Collection of Personal Information and Confidentiality Provision

Any personal information collected through the Request for Proposal process will be done so, and managed, in accordance with the *Municipal Freedom of Information and Protection of Privacy Act*. Any personal information collected is being done so for the purposes of proposal review and potential vendor selection.

All responses to this Request for Proposal will only be treated as Third Party Information and/or Economic or Other Interests in accordance with the provisions of the *Municipal Freedom of Information and Protection of Privacy Act* where **an explicit request to do so is provided in writing in the proposal**. Submission of a proposal without this explicit request shall constitute consent for disclosure in accordance with the Act.

The information contained in this Request for Proposal will be utilized by the Bidder solely for the purposes of preparing a submission. Any other use of the information for any other purpose is not authorized by the Township of Rideau Lakes.

Standard Terms and Conditions

The Township of Rideau Lakes maintains standard procurement Terms and Conditions that apply to this Proposal. A copy of the Township's Procurement of Goods and Services Policy – Revised March 2013 will be provided on request.

Terms of Payment and Invoices

The terms will be as per the project proposal and any subsequent negotiated agreement. Generally, the Township of Rideau Lakes' terms of payment are net thirty (30) calendar days upon completion of work and receipt of invoice.

Michelle Jones
Manager of Environment and By-Law Services
mjones@rideaulakes.ca

Termination

The Township of Rideau Lakes reserves the right to terminate the contract for sufficient cause, including, but not limited to, poor performance, late deliveries, inferior quality, incorrect pricing, statutory non-compliance, and health and safety concerns. If any successful Bidder should neglect to perform the work properly or fail to perform any provision of the Request for Proposal, the Township of Rideau Lakes may terminate the contract after fifteen (15) business days with written notice to the vendor.

Background Check

The Township of Rideau Lakes, at its discretion, may perform background checks on any service personnel, and reserves the right to refuse access to buildings or equipment to any personnel or other representatives of any successful vendor or manufacturer.

Conduct of Vendor Staff

The successful vendor shall employ orderly, competent and skilled staff to ensure that the Request for Proposal is completed in a respectable manner. If any one person employed by the successful vendor in connection with the Request for Proposals efforts, in the opinion of the Township of Rideau Lakes, is just cause for complaint, the vendor, upon notification from the Township of Rideau Lakes, shall not permit such person to continue in any future work arising out of the Request for Proposal.

Accessibility

The Township of Rideau Lakes is required to comply with the Accessibility for Ontarians with Disabilities Act, 2005 as amended and any associated regulations.

Any successful Bidder for the completion of work with regards to this Request for Proposal must be aware of these requirements and certifies that all statutory requirements will be met at the vendor's full cost.

Insurance – Liability, Automotive and Non-Owned Automobile Insurance

Without in any way limiting the liability of any successful vendor, the vendor shall:

- 1 Maintain and keep in force during the term of the contract, General Liability Insurance protecting the firm's liability, legal or assumed, under the contract for all claims arising from personal injury to members of the public, damage to property of public including loss of use of such property and the minimum insurance shall be \$5,000,000.00.
- 2 Maintain and keep in force during the term of the contract, automobile and non-owned automobile insurance on all vehicles used in connection with the work under this contract. Such insurance is to carry the minimum limit of \$2,000,000.00.
- 3 Maintain and keep in force during the term of the contract, firm's contingent liability insurance, covering the liability of the firm under this contract in respect to his sub-contractor's same limits as required in Clause (a).
- 4 Deposit with the Township of Rideau Lakes, before commencing any work under this contract, a certificate of insurance detailing the coverage and expiry date for all policies duly executed by the insuring company stating that if said policies are cancelled or changed in any manner, sixty (60) days written notice of such change or cancellation will be given to the Corporation of the Township of Rideau Lakes, Clerk, Delta Ontario. The Township shall be shown as an additional insured.

Workplace Safety Insurance Act

Any successful vendor is required to comply with all the regulations of the Workplace Safety and Insurance Board (WSIB) in respect to the contract work and all persons employed on or in connection therewith, and shall furnish a Certificate of Clearance from the Board to the Township of Rideau Lakes, and maintain good standing with the WSIB throughout the contract period.

Contractor's Liability

Any successful vendor shall be liable for all injuries and/or death to persons and for damage to property caused by his/her operations and those of sub-contractors and their employees engaged on and off site; and shall indemnify and save harmless the Township of Rideau Lakes from all suits and actions for damages and costs to such damages to property of others as well as the Township, resulting from negligence, poor workmanship and materials, as well as any cause whatsoever in the performance of the work.

Quality of Work

Any successful vendor at all times shall provide the Township of Rideau Lakes' Representative with suitable access, and/or status of the work covered under the Request for Proposal. The Township of Rideau Lakes' Representative shall be the sole judge of the work and therefore of its acceptability. Work that is unsatisfactory, in the opinion of the Township of Rideau Lakes' Representative, shall be made satisfactory at no additional cost to the Township of Rideau Lakes.

Conflict of Interest

By submitting a bid, a Bidder declares that the submission is not made in connection with any other submitting Bidder or vendor and is in all respects fair and without collusion or fraud and further that no member of Council, officer or employee of the Township of Rideau Lakes has become interested, directly or indirectly, as a contracting party, partner, stockholder, surety or otherwise on the performance of the said contract.

Lobbying

In order to ensure fairness to all Proponents, the Township must endeavour to prevent unfair advantage created by lobbying. Therefore, the Township reserves the right to disqualify, at any time and at its sole discretion, any Proponent engaging in lobbying in connection with a competitive bidding process between a date that is no later than the date of issue of the RFP and the date of signing of a contract or Purchase Order between the Township and the Successful Proponent(s). The Township may disqualify a Proponent at any time in the procurement process, including after the selection process has been completed.

Lobbying may include any activity that the Township, in its sole discretion, determines has or may give an unfair advantage to one Proponent relative to other Proponents. Without limiting the foregoing, lobbying may include:

- a) Verbal or written communication with or to any Township staff / Council member other than those identified as contacts in this RFP in respect of this RFP.
- b) Verbal or written communication with or to any expert or other advisor assisting the Evaluation and Selection of this RFP.
- c) Verbal or written communication with or to any member of the RFP Evaluation and Selection team other than those identified as contacts in this RFP.
- d) Direct or indirect requests by the Proponent to any person, organization or group to provide a written or verbal expression of support not required by this competitive bidding process to any member of the Evaluation and Selection team or Council.
- e) Verbal or written communication with or to media organizations.
- f) Direct or indirect offer of gifts of any kind or value to any Township representative or personnel.

Questions Regarding the Request for Proposal

Bidders having questions or finding discrepancies or omissions, or having doubts as to the meaning or intent thereof, shall contact Michelle Jones. The Township may elect to provide clarifications directly or via an Addenda to all vendors, depending on the nature, scope and

materiality of the questions. Any questions arising from the Request for Proposal shall be directed to:

Michelle Jones

Manager of Environment and By-Law Services

mjones@rideaulakes.ca

2.0 – Submission Forms
Form # 1 – Bidder’s Declaration Form

I/We (enter name) _____

Title/Position _____

Name of Organization or Business _____

Address: _____

- 1) Declare that no person, firm or corporation, other than the one whose signature or the signature of whose proper officers is attached below, has any interest in this proposal or in the contract proposed to be undertaken.
- 2) Further declare that this proposal is made without any connection, knowledge, comparison of figures or arrangements with any other company, firm or person making a proposal for the same work and is in all respects fair and without collusion or fraud.
- 3) Further declare that no Township of Rideau Lakes’ employee, or member of Township of Rideau Lakes’ Council and their families is, or will become, interested directly as a contracting party or otherwise or in the performance of the contract or in the supplies, work or business to which it relates or in any portion of the profits thereof, or of any such supplies to be used therein or any of the monies to be derived therefrom.
- 4) Further declare that the several matters stated in the said proposal are in all respects true.
- 5) Further declare that I/We have examined the Project Documents and hereby propose and offer to enter into a contract to provide all of the items mentioned and described or implied therein, including, in every case, freight, duty, exchange, and to accept in full payment therefore, the sums calculated in accordance with the actual quantities provided, and unit prices attached to this proposal.
- 6) Agree that this offer is to continue open for acceptance until a formal contract is executed or a purchase order is issued to the successful Bidder.

Name of Authorized Officer (please print) _____

Signature of Authorized Officer _____

Signature of Witness _____

Name of Witness (please print) _____

Dated _____

Form #2 - Experience Form

To assist with proposal evaluation, please identify up to three projects of a similar nature that you completed, the scope of work involved and a reference contact. **Please submit this information as a separate attachment in the format you wish.**

3.0 Project Scope

The Township of Rideau Lakes encompasses 710 square kilometres geographically and is home to more than 10,000 residents in the winter season, and approximately 18,000 residents in the summer peak season. The Township provides in-house waste and recycling curbside collection service to almost 8,000 households. Permanent residents receive year-round collection, while seasonal residents with private road access currently receive seasonal collection May to October. Council will introduce a new private road collection policy in May 2021 which will provide the opportunity for equal service to all households.

The Township is embarking on an overall review of current operations and future program enhancement opportunities to provide the most beneficial and economical service to its residents, including a strong, informed partnership with the community around their vision for waste management and community sustainability.

The Township wishes to undertake a strategic review of its current waste and recycling ('environmental services') operations. The review will include:

- A review of our current approach to curbside in terms of efficiency of the program, including Sunday Depot Service for water access only residents and the need or opportunity for enhancement.
- A review of routing and the opportunity for computer-aided optimization, consideration of associated service impacts to the public – eg. Monday private road collection
- Public consultation on the current system and desired future service levels, including types of materials accepted and collection approaches. This review must include a strong, informed partnership with the community around their vision for waste management and community sustainability.
- A review and recommendations related to the pending transition to consumer responsibility for the blue box program and how the Township can best position itself in response.
- A review and recommendations on current and projected collection fleet needs, as well as adequacy of associated fleet programs, such as maintenance, worker training etc.
- A review and recommendations on current collection approach (frequency, alternative weeks, pay as you go system, bag limits, curbside item type limitations, collection containers required etc.).
- A review of our current service contracts for hauling materials and any related opportunity presently, or as we look toward renewal.
- A review and recommendation on specialized collection programs and partners, such as Household Hazardous Waste.
- A review of the opportunity for, and structure and cost of, a large/bulky item collection program.
- A review of potential shared services opportunities with surrounding municipalities

- A review and costing of alternative markets or outlets for materials not currently accepted under the current recycling contract
- A review of options to maximize the Township's return on marketable commodities, if applicable
- A review of the Transfer Station operations and recommendations related to improve public experience, worker safety or efficiency
- A review of projected fiscal pressures on the services and recommendations on opportunities for cost reductions or cost controls moving forward, with a 5-15 year horizon
- Public feedback on the draft recommendation report, following a presentation of the draft to Council
- A final report containing detailed and actionable strategic recommendations

4.0 Proposal Content and Format

Each proposal document should clearly demonstrate that the bidder possesses a clear understanding of the overall scope of work and the particulars of the assignment. A proposal shall include the following elements:

Context Section

- An outline of your firm's understanding of the projects' needs and goals

Detailed Proposal Section

- A description of your firm's proposed approach to the work, including an overall proposed timeline for the work
- For each project component identified to address the Project Scope in Section 3, the bidder shall detail:
 - Proposed deliverables, completion dates, key personnel, total personnel working hours applied and component cost (excluding HST);
 - For ease of review and assessment, this listing of all project components and any associated sub-components shall be in a spreadsheet format, with the project components and sub-components listed and numbered along the y-axis, and supplemental information detailed across the x-axis; and
 - The personnel working hours and project component cost columns shall be totalled at the bottom.

Background Section

- The name, size, location and description of the lead consulting firm, and in the event that any work is proposed to be undertaken in consultation with, or in association with other consulting firms (sub-consultants), the name, size, location and description of such other firms.

- A description of similar projects undertaken by the lead consulting firm (and any sub-consulting firms, where applicable), including a reference contact.
- A list of the members of the consulting team to be assigned to work on the project, their location, and a detailed outline of past experience and involvement in similar projects.